



Red Piranha

# CAPABILITY STATEMENT

## DEMONSTRATED EXPERIENCE

Red Piranha is an Australian-based cybersecurity products and services company which officially launched in 2015. Now an ISO 27001 certified organisation with a global presence servicing large and small clients and partners across multiple industry sectors:

- ▶ Critical Infrastructure
- ▶ Defence
- ▶ Education
- ▶ Financial Services
- ▶ Government
- ▶ Health
- ▶ Pharmaceutical

Named in the "Top 20 Companies to Watch" by Insight Success Magazine, Red Piranha is highly regarded and recognised within the information security sector. So much so, that Red Piranha was invited by the Australian Federal Government to join the Australian Government's ASEAN 2018 Cyber Security Mission, partnering with AustCyber and the Australian Trade Commission (AusTrade). AustCyber CEO, Michelle Price, said:

"AustCyber supports Red Piranha and its focus on helping small and medium businesses to be more cyber resilient. We congratulate Red Piranha on being a strong contributor to the growth of the Australian cybersecurity sector and wish them luck with Crystal Eye."

Further recognition of Red Piranha's capabilities extends with the achievement of numerous industry awards:

- ▶ Defence Industry Award finalist for "Cyber Business of the Year" 2020
- ▶ Defence Industry Award finalist for "Innovator of the Year" 2020 for Red Piranha CEO Adam Bennett
- ▶ APAC CIO Outlook Top 25 Managed Service Providers – 2018
- ▶ Consensus Innovation Awards 2019 – Innovation Award 2019
- ▶ Stay Cyber Safe – WA Cyber Security Team of the Year 2019
- ▶ WA Industry & Export Awards – Finalist 2019



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Red Piranha continues to expand with its technology partnership with Downer Defence. In the words of Downer Executive General Manager, Practice Capability, Dan Murray:

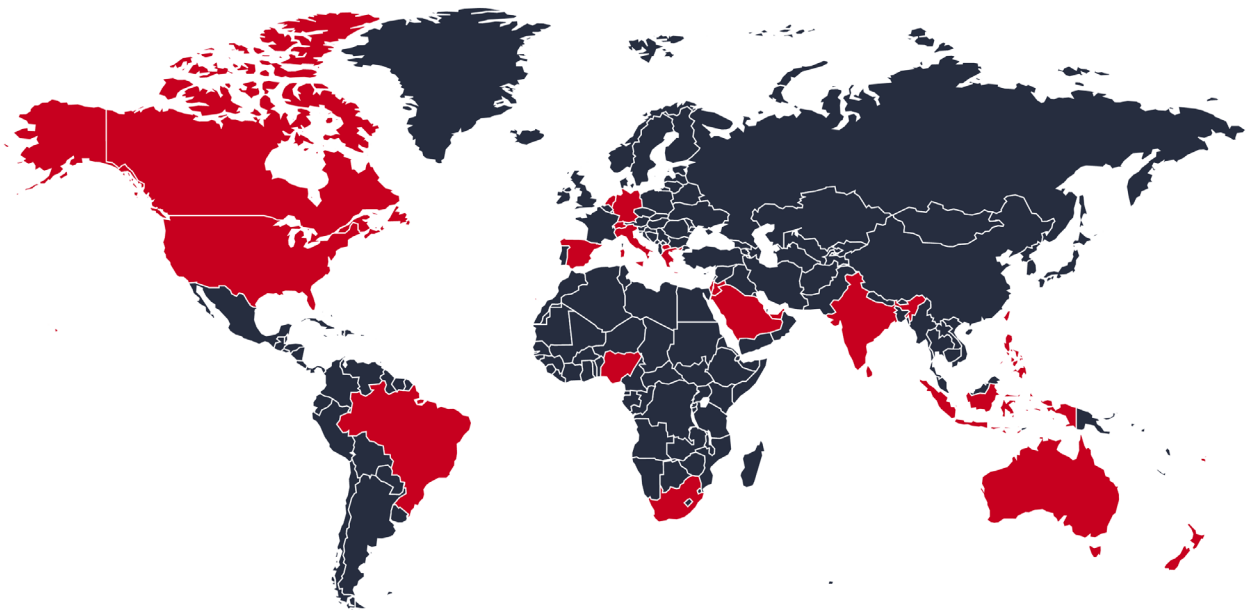
"As part of Downer's delivery of services to the national security and critical infrastructure sectors, we are focused on improving the security posture of assets in what is an increasingly complex threat environment. We look forward to working with Red Piranha to develop a product that will offer a simple and integrated approach to delivering enhanced levels of risk visibility and security assurance for industrial customers."

Red Piranha has developed one of the first XDR (Extended Detection & Response) platforms in the market, allowing organisations to reduce the risk of a security incident, reduce time to detect and respond to a threat and reduce the cost of securing their business. We also offer a comprehensive suite of security consulting services to help our customers get secure and achieve compliance.

With numerous clients around the world and multiple threat intelligence feeds into our platform, Red Piranha has global insight into the evolving threat landscape.

## **PARTNER HEATMAP**

The following heatmap shows the regions with Red Piranha partners, as of January 2021.



## **RESOURCES**

Red Piranha's global team consists of highly qualified and certified security and compliance experts to deliver our extensive range of security services. Coupled with our ISO 27001 certified security operations for the Crystal Eye platform, we help our customers obtain a solid foundation to meet their compliance requirements and automatically protect, detect and respond to evolving threats.

We have one of the fastest growing security teams in Australia and the Asia-Pacific region to ensure we continue developing our world-class technology platform and delivering our best-in-class security consulting services. Notwithstanding our global presence, the majority of our security team is based in Australia to be able to provide hands-on services to our Australian customers, as well as customers in other regions.